

FAMILY & CHILDREN'S AGENCY, INC.

FINANCIAL STATEMENTS

JUNE 30, 2013 AND 2012

FAMILY & CHILDREN'S AGENCY, INC.

CONTENTS

Independent Auditors' Report	1-2
Statements of Financial Position - June 30, 2013 and 2012	3
Statements of Activities for the Years Ended June 30, 2013 and 2012	4
Statements of Cash Flows for the Years Ended June 30, 2013 and 2012	5
Statements of Functional Expenses for the Years Ended June 30, 2013 and 2012	6
Notes to Financial Statements	7-17
Schedules of Program Services Expenses for the Years Ended June 30, 2013 and 2012	18-19



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Independent Auditors' Report

To the Board of Directors
Family & Children's Agency, Inc.

Report on the Financial Statements

We have audited the accompanying financial statements of Family & Children's Agency, Inc., which comprise the statements of financial position as of June 30, 2013 and 2012, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Family & Children's Agency, Inc. as of June 30, 2013 and 2012, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The schedules of program service expenses are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued a report dated Month XX, 2013 on our consideration of Family & Children's Agency, Inc.'s internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Family & Children's Agency, Inc.'s internal control over financial reporting and compliance.

Blum, Shapiro & Company, P.C.

Shelton, Connecticut
December 26, 2013

FAMILY & CHILDREN'S AGENCY, INC.
STATEMENTS OF FINANCIAL POSITION
JUNE 30, 2013 AND 2012

	<u>2013</u>	<u>2012</u>
ASSETS		
Cash and cash equivalents	\$ 167,853	\$ 187,222
Accounts receivable, net	827,112	712,443
Grants receivable	162,210	99,240
Funds held by auxiliary	104,866	70,594
Prepaid expenses	53,855	87
Restricted cash	25,759	22,708
Investments	1,968,267	1,792,123
Property and equipment, net	1,073,328	762,106
Security deposits	<u>45,172</u>	<u>26,859</u>
Total Assets	\$ <u>4,428,422</u>	\$ <u>3,673,382</u>
LIABILITIES AND NET ASSETS		
Liabilities		
Accounts payable and accrued expenses	\$ 392,333	\$ 196,281
Accrued payroll and related expenses	574,029	429,163
Line of credit	500,000	275,000
Note payable	243,954	300,893
Refundable deposits	25,759	22,708
Refundable advances	10,484	-
Total liabilities	<u>1,746,559</u>	<u>1,224,045</u>
Net Assets		
Unrestricted	675,015	641,756
Board-designated - endowment	<u>1,968,267</u>	<u>1,792,123</u>
Total unrestricted net assets	<u>2,643,282</u>	<u>2,433,879</u>
Temporarily restricted	<u>38,581</u>	<u>15,458</u>
Total net assets	<u>2,681,863</u>	<u>2,449,337</u>
Total Liabilities and Net Assets	\$ <u>4,428,422</u>	\$ <u>3,673,382</u>

The accompanying notes are an integral part of the financial statements

FAMILY & CHILDREN'S AGENCY, INC.
STATEMENTS OF ACTIVITIES
FOR THE YEARS ENDED JUNE 30, 2013 AND 2012

	2013			2012		
	Unrestricted	Temporarily Restricted	Total	Unrestricted	Temporarily Restricted	Total
Revenue, Support and Other Changes						
Grant income	\$ 7,495,331	\$ -	\$ 7,495,331	\$ 5,538,565	\$ -	\$ 5,538,565
Program fees, net	3,648,305	-	3,648,305	3,813,466	-	3,813,466
Contributions	1,520,823	24,923	1,545,746	1,456,844	3,255	1,460,099
Special events	438,552	-	438,552	402,276	-	402,276
Other income	40,324	-	40,324	66,684	-	66,684
United Way	9,075	-	9,075	10,077	-	10,077
Investment and interest income	45,500	-	45,500	44,513	-	44,513
Net assets released from restrictions	1,800	(1,800)	-	48,025	(48,025)	-
Total revenue, support and other changes	<u>13,199,710</u>	<u>23,123</u>	<u>13,222,833</u>	<u>11,380,450</u>	<u>(44,770)</u>	<u>11,335,680</u>
Expenses						
Program services	11,556,400	-	11,556,400	9,875,300	-	9,875,300
Management and general	280,564	-	280,564	268,002	-	268,002
Development and fundraising	975,398	-	975,398	994,591	-	994,591
Total expenses before depreciation	<u>12,812,362</u>	<u>-</u>	<u>12,812,362</u>	<u>11,137,893</u>	<u>-</u>	<u>11,137,893</u>
Income (Loss) from Operations before Depreciation	387,348	23,123	410,471	242,557	(44,770)	197,787
Depreciation	<u>222,348</u>	<u>-</u>	<u>222,348</u>	<u>185,526</u>	<u>-</u>	<u>185,526</u>
Income (Loss) from Operations	165,000	23,123	188,123	57,031	(44,770)	12,261
Other Changes in Net Assets						
Investment gains (losses)	131,431	-	131,431	(61,896)	-	(61,896)
Gain (loss) on disposal of property and equipment	(87,028)	-	(87,028)	400	-	400
Increase (Decrease) in Net Assets	209,403	23,123	232,526	(4,465)	(44,770)	(49,235)
Net Assets - Beginning of Year	<u>2,433,879</u>	<u>15,458</u>	<u>2,449,337</u>	<u>2,438,344</u>	<u>60,228</u>	<u>2,498,572</u>
Net Assets - End of Year	<u>\$ 2,643,282</u>	<u>\$ 38,581</u>	<u>\$ 2,681,863</u>	<u>\$ 2,433,879</u>	<u>\$ 15,458</u>	<u>\$ 2,449,337</u>

The accompanying notes are an integral part of the financial statements

FAMILY & CHILDREN'S AGENCY, INC.
STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED JUNE 30, 2013 AND 2012

	<u>2013</u>	<u>2012</u>
Cash Flows from Operating Activities		
Increase (decrease) in net assets	\$ 232,526	\$ (49,235)
Adjustments to reconcile increase (decrease) in net assets to net cash provided by operating activities:		
Depreciation	222,348	185,526
(Gain) loss on investments	(131,431)	61,896
(Gain) loss on disposal of property and equipment	87,028	(400)
(Increase) decrease in operating assets:		
Accounts receivable	(114,669)	5,508
Grants receivable	(62,970)	(9,915)
Funds held by auxiliary	(34,272)	(4,185)
Prepaid expenses	(53,768)	34,689
Restricted cash	(3,051)	698
Security deposits	(18,313)	(3,495)
Increase (decrease) in operating liabilities:		
Accounts payable and accrued expenses	196,052	93,412
Accrued payroll and related expenses	144,866	(183,482)
Refundable deposits	3,051	(698)
Refundable advances	10,484	(50,111)
Net cash provided by operating activities	<u>477,881</u>	<u>80,208</u>
Cash Flows from Investing Activities		
Cash outlay for property and equipment	(622,223)	(184,825)
Proceeds from disposal of property and equipment	1,625	400
Proceeds from sales of investments	724,706	55,158
Purchases of investments	(769,419)	(74,257)
Net cash used in investing activities	<u>(665,311)</u>	<u>(203,524)</u>
Cash Flows from Financing Activities		
Principal payments on note payable	(56,939)	(53,839)
Proceeds from line of credit	225,000	275,000
Net cash provided by financing activities	<u>168,061</u>	<u>221,161</u>
Net Increase (Decrease) in Cash and Cash Equivalents	(19,369)	97,845
Cash and Cash Equivalents - Beginning of Year	<u>187,222</u>	<u>89,377</u>
Cash and Cash Equivalents - End of Year	<u>\$ 167,853</u>	<u>\$ 187,222</u>

The accompanying notes are an integral part of the financial statements

FAMILY & CHILDREN'S AGENCY, INC.
STATEMENTS OF FUNCTIONAL EXPENSES
FOR THE YEARS ENDED JUNE 30, 2013 AND 2012

	2013				2012			
	Program Services	Management and General	Development and Fundraising	Total	Program Services	Management and General	Development and Fundraising	Total
Salaries and benefits	\$ 7,415,608	\$ 251,419	\$ 657,045	\$ 8,324,072	\$ 6,631,481	\$ 242,919	\$ 669,202	\$ 7,543,602
Programs	2,283,963	-	-	2,283,963	1,620,712	-	-	1,620,712
Occupancy	456,599	7,397	17,049	481,045	349,786	5,947	13,778	369,511
Contract employees	372,256	946	2,625	375,827	481,026	622	1,826	483,474
Travel	249,842	1,333	3,609	254,784	219,900	866	4,120	224,886
Fundraising events	-	-	175,352	175,352	-	-	194,641	194,641
Insurance	128,944	4,178	11,591	144,713	136,823	4,797	14,094	155,714
Finance and other fees	99,840	3,118	8,650	111,608	91,368	3,100	9,109	103,577
Office supplies	93,869	1,959	21,335	117,163	57,689	1,106	11,291	70,086
Equipment rental	96,015	2,958	13,096	112,069	89,028	3,581	13,616	106,225
Miscellaneous	108,711	1,379	10,611	120,701	20,019	461	14,111	34,591
Telephone	76,597	1,297	3,355	81,249	58,028	1,253	3,307	62,588
Professional fees	59,470	930	2,580	62,980	34,855	1,105	3,247	39,207
Conferences	40,951	2,140	9,774	52,865	18,760	1,315	3,276	23,351
Dues and memberships	44,229	1,404	5,214	50,847	37,140	883	4,685	42,708
Public relations	6,981	-	26,065	33,046	13,069	-	31,962	45,031
Postage	22,525	106	7,447	30,078	15,616	47	2,326	17,989
Total Expenses Before Depreciation	11,556,400	280,564	975,398	12,812,362	9,875,300	268,002	994,591	11,137,893
Depreciation	198,120	6,419	17,809	222,348	163,018	5,716	16,792	185,526
Total Expenses	\$ 11,754,520	\$ 286,983	\$ 993,207	\$ 13,034,710	\$ 10,038,318	\$ 273,718	\$ 1,011,383	\$ 11,323,419

The accompanying notes are an integral part of the financial statements

FAMILY & CHILDREN'S AGENCY, INC.
NOTES TO FINANCIAL STATEMENTS

NOTE 1 - ORGANIZATION

Family & Children's Agency Inc. (the Agency) is a non-stock, not-for-profit corporation formed as a social service agency engaged in assisting individuals and families primarily throughout Fairfield County who are faced with adversity. Assistance is available through various programs which provide professional guidance designed to promote harmonious family and interpersonal relationships and healthy personality development.

Program Services - The Agency provides the following services:

Behavioral Health Services - Behavioral Health Services include individual, family and group counseling. As a licensed child, adolescent and adult psychiatric clinic, the Agency provides assessment, psychiatric services and counseling to individuals ages five and up. Project Reward is a substance abuse treatment program for substance abusing woman and their children. The program provides intensive outpatient services and aftercare. Homeless service programs provide social rehabilitation case management and supportive housing. Revenues are received from client fees, federal and state grants, contributions and in-kind donations.

Home Care Services - Home Care Services include Live-In, Home Health Aide, Carpenter, Chore, Companion and Homemaking services for the frail and elderly. Revenues are received from client fees that are largely paid by third-party payors including federal grants and private payors.

Adoption Services - Adoption Services provides home studies and support services for domestic and foreign adoption. Revenues are received from client fees and contributions.

Child Welfare Services - Child Welfare Services encompasses adoptions of older, hard to place children, as well as specialized foster care, Family Support Programs such as Family Enrichment Services, Reunification, MOMs Nurturing Families, and Mentoring Programs such as Project Friendship and the Center for Youth Development. Revenues are received from program fees, federal and state grants, contributions, in-kind donations and fundraising events.

Personal Emergency Response Service (PERS) - PERS provides emergency response system services primarily to people living in Fairfield County and surrounding towns. PERS receives income from client fees, which are paid by Southwestern Connecticut Agency on Aging and private payors. Additionally, PERS receives funding from contributions, in-kind donations and fundraising events.

FAMILY & CHILDREN'S AGENCY, INC.
NOTES TO FINANCIAL STATEMENTS

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting and Presentation - The financial statements of the Agency have been prepared on the accrual basis in accordance with accounting principles generally accepted in the United States of America. Accordingly, the accounts of the Agency are reported in the following net asset categories:

Unrestricted Net Assets - Unrestricted net assets represent available resources other than donor-restricted contributions. These resources may be expended at the discretion of the Board of Directors. Designated net assets represent special designations established by the Board of Directors.

Temporarily Restricted Net Assets - Temporarily restricted net assets represent contributions that are restricted by the donor as to purpose or time of expenditure.

Permanently Restricted Net Assets - Permanently restricted net assets represent resources that have donor-imposed restrictions that require that the principal be maintained in perpetuity but permit the Agency to expend the income earned thereon. The Agency did not have any permanently restricted net assets as of June 30, 2013 and 2012.

Measure of Operations - The Agency's measure of operations includes all changes in net assets except investment gains and losses, and gain and loss on disposal of property and equipment.

Use of Estimates - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures in the financial statements. Actual results could differ from those estimates. Financial statement areas where management applies the use of estimates consist primarily of the determination of bad debt allowance on accounts receivable and the value of donated property and services. It is management's opinion that the estimates applied in the accompanying financial statements are reasonable.

Cash and Cash Equivalents - Cash and cash equivalents include cash in banks and certain highly liquid investments with original maturities of 90 days or less, exclusive of amounts held by brokers, which are considered to be investments.

Accounts Receivable - The Agency generally does not require collateral or other security in providing health care and other services to clients. However, the Agency routinely obtains assignment of clients' benefits payable under their health care insurance programs, plans or policies. Based on management's assessment of the credit history with clients having outstanding balances and their current relationships with them, it has concluded that a reserve of \$52,000 is deemed necessary at June 30, 2013 and 2012. Accounts receivable balances are written off when management has concluded that all reasonable methods of collection have been exhausted.

Grants Receivable - Grants from federal, state and other sources are recognized as revenue when the related expenditures are incurred or revenue otherwise earned. Grants receivable represents unreimbursed expenses at June 30, 2013 and 2012.

FAMILY & CHILDREN'S AGENCY, INC.
NOTES TO FINANCIAL STATEMENTS

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Investment Valuation and Income Recognition- Investments are reported at fair value. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. See Note 5 for a discussion of fair value measurements.

Purchases and sales of securities are recorded on the trade date basis. Interest income is recorded on the accrual basis. Dividends are recorded on the ex-dividend date. Realized and unrealized gains include the Agency's gains and losses on investments bought and sold as well as held during the year. Realized and unrealized gains and losses on these investments are reported in the statements of activities as increases or decreases in unrestricted net assets unless their use is temporarily or permanently restricted by explicit donor stipulations or by law.

Property and Equipment - Property and equipment acquisitions and improvements thereon that exceed \$1,000 are recorded at cost or donated value. Depreciation is provided using the straight-line method based on the estimated useful lives.

Expenditures for major renewals and betterments that extend the useful lives of property and equipment are capitalized. Expenditures for maintenance and repairs are charged to expense as incurred.

Restricted Cash and Refundable Deposits - Restricted cash and refundable deposits represent adoption funds received from prospective parents, which are held in escrow for future payments.

Refundable Advances - Amounts of grants and contracts that are received but unearned are reflected as refundable advances in the accompanying statements of financial position and are subsequently reflected in the accompanying statements of activities during the period to which they apply as funds are expended.

Contributions - Unconditional contributions are recognized when pledged or received, as applicable, and are considered to be available for unrestricted use unless specifically restricted by the donor. Contributions receivable expected to be collected in more than one year are discounted to their present value. The Agency reports nongovernmental contributions and grants of cash and other assets as temporarily restricted support if they are received with donor stipulations that limit their use. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as net assets released from restrictions. Contributions received whose restrictions are met in the same period are presented with unrestricted net assets. Conditional promises to give are recognized when the conditions on which they depend are substantially met.

FAMILY & CHILDREN'S AGENCY, INC.
NOTES TO FINANCIAL STATEMENTS

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Program Fees - Program fees are reported at the estimated net realizable amounts from patients, third-party payors and others for services rendered.

Governmental Grants and Contracts - Other than certain awards to fund capital expenditures, governmental grants and contracts are generally considered to be exchange transactions rather than contributions. Revenue from cost reimbursement grants and contracts is recognized to the extent of costs incurred. Revenue from performance based grants and contracts are recognized to the extent of performance achieved.

Donated Property and Services - Donated services are recognized as contributions if the services create or enhance non-financial assets or require specialized skills, are performed by people with those skills and would otherwise be purchased by the Agency.

Donated property and goods are recorded as support and expensed at fair market value when determinable, otherwise at values indicated by the donor.

While many individuals volunteer their time and perform a variety of tasks that assist the Agency, no amounts have been recognized in the accompanying financial statements for such services because the criteria for recognition of such volunteer efforts have not been met.

Functional Expense Allocation - Expenses are charged directly to programs, development and fundraising, and management and general based on specific identification to the extent practicable. Expenses related to more than one function have been allocated based on periodic time and expense studies. Management and general expenses include those expenses that are not directly identifiable with a specific function, but provide for the overall support and direction of the Agency.

Income Taxes - The Agency is exempt from federal income taxes under provisions of Internal Revenue Code Section 501(c)(3). The Agency's tax returns for the years ended June 30, 2010 through June 30, 2013 are subject to examination by the Internal Revenue Service and the State of Connecticut.

Subsequent Events - In preparing these financial statements, management has evaluated subsequent events through December 26, 2013, which represents the date the financial statements were available to be issued.

FAMILY & CHILDREN'S AGENCY, INC.
NOTES TO FINANCIAL STATEMENTS

NOTE 3 - CONCENTRATIONS

The Agency's financial instruments that are exposed to concentrations of credit risk consist of the following:

Cash and Cash Equivalents - The Agency places its cash deposits with high credit-quality institutions. Such deposits exceed federal depository insurance limits at times during the year. However, management believes that the Agency's deposits are not subject to significant credit risk.

Investments - The Agency's investments are comprised of various mutual funds investing in money market, fixed income and exchange-traded equity funds. The money market funds are not protected by federal depository insurance. The value of the mutual funds is subject to fluctuations due to general market conditions and interest rates.

Governmental Grants - The Agency receives a significant portion of its revenue from the State of Connecticut. A significant reduction in the level of this support, if it were to occur, could have a significant effect on the Agency's programs.

NOTE 4 - CASH FLOWS

Additional Cash Flow Information - The Agency paid cash for interest of \$22,547 and \$20,773 for the years ended June 30, 2013 and 2012, respectively.

NOTE 5 - FAIR VALUE MEASUREMENT

Generally accepted accounting principles establish a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are described below:

Level 1 - Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Agency has the ability to access.

Level 2 - Inputs to the valuation methodology include:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs other than quoted prices that are observable for the asset or liability;
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

FAMILY & CHILDREN'S AGENCY, INC.
NOTES TO FINANCIAL STATEMENTS

NOTE 5 - FAIR VALUE MEASUREMENT (Continued)

Level 3 - Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

The following is a description of the valuation methodologies used for financial instruments measured at fair value:

Money Market Funds - Money market funds are valued at the quoted net asset value of shares reported in the active market in which the money market funds are traded.

Fixed Income Funds - Fixed income funds are valued at the closing price reported in the active market in which the individual securities are traded.

Mutual Funds and Exchange-Traded Equity Funds - Mutual funds and exchange-traded equity funds are valued at the quoted net asset value of shares held by the Agency at year end.

There have been no changes in the methodologies used at June 30, 2013 and 2012.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Agency believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The fair values of all investments are determined using quoted prices for identical assets in active markets in which the Agency has access (Level 1).

The following tables set forth the Agency's assets at fair value as of June 30, 2013 and 2012:

	<u>2013</u>	<u>2012</u>
Money market funds	\$ 254,027	\$ 43,526
Fixed income funds	-	444,521
Mutual funds:		
Total return	127,880	-
Floating rate loan	298,570	-
Growth	127,639	-
Developing markets	169,403	-
Exchange-traded equity funds	<u>990,748</u>	<u>1,304,076</u>
Total Assets at Fair Value	<u>\$ 1,968,267</u>	<u>\$ 1,792,123</u>

FAMILY & CHILDREN'S AGENCY, INC.
NOTES TO FINANCIAL STATEMENTS

NOTE 6 - PROPERTY AND EQUIPMENT

Property and equipment as of June 30, 2013 and 2012 consist of the following:

	2013	2012
Buildings and improvements	\$ 1,485,745	\$ 1,498,820
Equipment and fixtures	838,348	2,072,607
Vehicles	74,331	79,203
Internal software	329,109	89,982
	2,727,533	3,740,612
Less accumulated depreciation	(1,654,205)	(2,978,506)
Net Property and Equipment	\$ 1,073,328	\$ 762,106

NOTE 7 - LINE OF CREDIT

The Agency has an available line of credit of \$500,000 that expires on February 1, 2015. Interest is payable monthly at the prime rate (3.25% at June 30, 2012 and 2011). Borrowings are due on demand and are secured by the Agency's office building.

The Agency had borrowings of \$500,000 and \$275,000 outstanding under the line of credit as of June 30, 2013 and 2012, respectively.

NOTE 8 - NOTE PAYABLE

On March 1, 2010, the Agency obtained a note payable with an interest rate of 5.45% and monthly payments of principal and interest totaling \$6,012. This note matures on March 1, 2017 and is secured by the Agency's office building.

The agreement includes various restrictions and financial covenants.

Future maturities of the note payable as of June 30, 2013 are as follows:

Year Ending June 30,

2014	\$ 60,396
2015	63,771
2016	67,334
2017	52,453
Total	\$ 243,954

FAMILY & CHILDREN'S AGENCY, INC.
NOTES TO FINANCIAL STATEMENTS

NOTE 9 - LEASE COMMITMENTS

The Agency leases various office equipment, facilities and vehicles under operating leases, which expire at various times through June 2023, with monthly payments ranging from \$108 to \$14,381. Rent expense for the years ended June 30, 2013 and 2012 amounted to \$344,857 and \$279,492, respectively.

At June 30, 2013, minimum future rental payments under these operating leases were as follows:

Year Ending June 30,

2013	\$ 292,787
2014	311,044
2015	280,760
2016	198,646
2017	186,867
Thereafter	<u>1,151,720</u>
Total	<u>\$ 2,421,824</u>

NOTE 10 - TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets are available for the following purposes or time periods at June 30, 2013 and 2012:

	<u>2013</u>	<u>2012</u>
Adoption services	\$ 4,190	\$ 5,990
Child welfare services and client support fund	19,391	9,468
Funds to be transferred to long-term investment	<u>15,000</u>	<u>-</u>
	<u>\$ 38,581</u>	<u>\$ 15,458</u>

NOTE 11 - NET ASSETS RELEASED FROM RESTRICTIONS

Net assets were released from restrictions by incurring expenses satisfying the following purpose restrictions for the years ended June 30, 2013 and 2012:

	<u>2013</u>	<u>2012</u>
Adoption services	\$ 1,800	\$ 8,000
Child welfare services and client support fund	-	10,025
Funds transferred to long-term investment	<u>-</u>	<u>30,000</u>
	<u>\$ 1,800</u>	<u>\$ 48,025</u>

FAMILY & CHILDREN'S AGENCY, INC.
NOTES TO FINANCIAL STATEMENTS

NOTE 12 - ENDOWMENT

The Agency's endowment consists of funds designated by the Board of Directors to function as an endowment. As required by accounting principles generally accepted in the United States of America, net assets associated with endowment funds, including funds designated by the Board of Directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

Changes in endowment net assets for the years ended June 30, 2013 and 2012 are as follows:

	<u>Unrestricted</u>
Endowment net assets - June 30, 2011	\$ <u>1,834,920</u>
Contributions	<u>30,000</u>
Investment return:	
Investment income	44,257
Investment losses	<u>(61,896)</u>
Total investment return	<u>(17,639)</u>
Endowment draw	<u>(55,158)</u>
Endowment net assets - June 30, 2012	<u>1,792,123</u>
Investment return:	
Investment income	44,713
Investment gains	<u>131,431</u>
Total investment return	<u>176,144</u>
Endowment Net Assets - June 30, 2013	\$ <u><u>1,968,267</u></u>

Return Objectives and Risk Parameters - The Agency has adopted investment and spending policies for endowment assets that attempt to maintain the purchasing power of the endowment assets. Endowment assets include only board-designated funds. Under this policy, as approved by the Board of Directors, the endowment assets are invested in a manner that is intended to produce results that exceed the price and yield results of various industry benchmarks and indexes while assuming a moderate level of investment risk. Actual returns in any given year may vary.

Strategies Employed for Achieving Objectives - To satisfy its long-term rate-of-return objectives, the Agency relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Agency targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

FAMILY & CHILDREN'S AGENCY, INC.
NOTES TO FINANCIAL STATEMENTS

NOTE 12 - ENDOWMENT (Continued)

Spending Policy and How the Investment Objectives Relate to Spending Policy - The Agency has a policy allowing for the appropriation each year of up to 5% of its endowment fund's average fair value at the beginning of the fiscal year (July 1) in which the distribution is planned. In establishing this policy, the Agency considered the long-term expected return on its endowment. This is consistent with the Agency's objective to maintain the purchasing power of the endowment assets as well as to provide additional real growth through new gifts and investment return.

NOTE 13 - DEFINED CONTRIBUTION RETIREMENT PLAN

The Agency maintains a defined contribution retirement plan as defined under Section 401(a) of the Internal Revenue Code. All employees are eligible to participate after one year and the completion of 1,000 hours of service. The Agency's annual contribution is equal to 3% of the eligible employees' annual salary. In addition, the Agency will contribute 100% of up to 2% of an employee's contribution. Employees are fully vested immediately for the first 3% and after three years of service for the 2% match. Employer contributions to the plan were \$215,842 and \$210,051 for 2013 and 2012, respectively.

NOTE 14 - DONATED PROPERTY AND SERVICES

The Agency has recorded the estimated fair market value of donated property and services as follows:

	<u>2013</u>	<u>2012</u>
Included in revenue and support:		
Donated program supplies	\$ <u>98,314</u>	\$ <u>142,693</u>
Total Revenue and Support	\$ <u><u>98,314</u></u>	\$ <u><u>142,693</u></u>
Included in functional expenses:		
Programs	\$ <u>98,314</u>	\$ <u>142,693</u>
Total Functional Expenses	\$ <u><u>98,314</u></u>	\$ <u><u>142,693</u></u>

NOTE 15 - FEDERAL AND STATE ASSISTANCE PROGRAMS

The Agency participates in a number of federal and state assisted grant programs. The use of grants in programs is subject to future review by the grantors. Such reviews may result in the Agency having liabilities to the grantors.

FAMILY & CHILDREN'S AGENCY, INC.
NOTES TO FINANCIAL STATEMENTS

NOTE 16 - SUBSEQUENT EVENTS

Subsequent to year end, the Agency refinanced its line of credit and note payable. This included replacing the existing line of credit with a new \$900,000 line of credit. In addition, the note payable was refinanced with a \$300,000 note payable, bearing interest at a rate of 4.25%. Payments of principal and interest of \$5,567 are due monthly commencing September 2013 through August 2018. The line of credit and note payable are secured by substantially all of the Agency's assets.

FAMILY & CHILDREN'S AGENCY, INC.
SCHEDULE OF PROGRAM SERVICES EXPENSES
FOR THE YEAR ENDED JUNE 30, 2013

	<u>Behavioral Health</u>	<u>Home Care</u>	<u>Adoption</u>	<u>Child Welfare</u>	<u>PERS</u>	<u>Total</u>
Program Services Expenses						
Salaries and benefits	\$ 2,117,504	\$ 1,349,331	\$ 614,333	\$ 3,049,809	\$ 284,631	\$ 7,415,608
Programs	42,644	20,376	60,006	2,010,119	150,818	2,283,963
Occupancy	209,979	33,175	38,664	155,767	19,014	456,599
Contract employees	216,868	8,220	3,342	134,689	9,137	372,256
Travel	50,239	19,777	26,549	148,644	4,633	249,842
Insurance	36,358	24,661	11,075	52,290	4,560	128,944
Finance and other fees	27,143	18,404	8,265	41,461	4,567	99,840
Office supplies	25,532	10,837	6,580	46,421	4,499	93,869
Equipment rental	34,978	12,723	11,896	31,042	5,376	96,015
Miscellaneous	14,295	19,493	49,377	23,218	2,328	108,711
Telephone	19,773	7,041	14,368	33,862	1,553	76,597
Professional fees	8,184	5,490	33,131	11,650	1,015	59,470
Conferences	11,011	4,969	3,572	20,161	1,238	40,951
Dues and memberships	11,931	8,254	5,712	16,624	1,708	44,229
Public relations	-	1,343	3,293	316	2,029	6,981
Postage	3,006	4,116	9,223	3,028	3,152	22,525
Total Expenses Before Depreciation	<u>2,829,445</u>	<u>1,548,210</u>	<u>899,386</u>	<u>5,779,101</u>	<u>500,258</u>	<u>11,556,400</u>
Depreciation	<u>55,865</u>	<u>37,891</u>	<u>17,016</u>	<u>80,342</u>	<u>7,006</u>	<u>198,120</u>
Total	<u>\$ 2,885,310</u>	<u>\$ 1,586,101</u>	<u>\$ 916,402</u>	<u>\$ 5,859,443</u>	<u>\$ 507,264</u>	<u>\$ 11,754,520</u>

FAMILY & CHILDREN'S AGENCY, INC.
SCHEDULE OF PROGRAM SERVICES EXPENSES
FOR THE YEAR ENDED JUNE 30, 2012

	<u>Behavioral Health</u>	<u>Home Care</u>	<u>Adoption</u>	<u>Child Welfare</u>	<u>PERS</u>	<u>Total</u>
Program Services Expenses						
Salaries and benefits	\$ 2,027,374	\$ 1,347,672	\$ 503,045	\$ 2,461,645	\$ 291,745	\$ 6,631,481
Programs	45,960	21,802	43,929	1,346,511	162,510	1,620,712
Occupancy	184,499	24,479	33,756	92,632	14,420	349,786
Contract employees	227,252	3,868	111,340	137,835	731	481,026
Travel	44,903	30,062	17,810	119,330	7,795	219,900
Insurance	41,207	29,849	10,023	50,101	5,643	136,823
Finance and other fees	26,632	19,291	6,488	34,384	4,573	91,368
Office supplies	21,327	11,802	4,326	16,907	3,327	57,689
Equipment rental	35,218	13,363	10,837	24,820	4,790	89,028
Miscellaneous	2,430	9,531	1,314	6,193	551	20,019
Telephone	17,271	7,032	11,248	21,108	1,369	58,028
Professional fees	9,494	7,255	5,263	11,543	1,300	34,855
Conferences	7,818	2,635	1,123	6,827	357	18,760
Dues and memberships	8,161	5,880	12,369	9,692	1,038	37,140
Public relations	-	821	6,485	125	5,638	13,069
Postage	890	3,420	8,524	1,146	1,636	15,616
Total Expenses Before Depreciation	<u>2,700,436</u>	<u>1,538,762</u>	<u>787,880</u>	<u>4,340,799</u>	<u>507,423</u>	<u>9,875,300</u>
Depreciation	<u>49,098</u>	<u>35,563</u>	<u>11,941</u>	<u>59,693</u>	<u>6,723</u>	<u>163,018</u>
Total	<u>\$ 2,749,534</u>	<u>\$ 1,574,325</u>	<u>\$ 799,821</u>	<u>\$ 4,400,492</u>	<u>\$ 514,146</u>	<u>\$ 10,038,318</u>